

BRONZE | Top 35%
ecovadis
Sustainability Rating
JAN 2026

WE KNOW LAB

NEW OUTLOOK FOR YOUR SUCCESS

YOUR FULL-SERVICE SUPPLIER

TH.GEYER
SUPPLYING YOUR IDEAS



Th. Geyer stands for diversity, respect and tolerance. In this brochure for the sake of better legibility we use the male form for some expressions relating to persons. However, in all cases the sense is inclusive of all genders.

WE HELP YOU SHAPE THE FUTURE

WE WILL OPTIMISE YOUR LAB PURCHASES AND REDUCE YOUR PROCUREMENT COSTS

Do you work in a lab? Or do you work in purchasing?
Do you need to keep an ever closer eye on the cost of your lab supplies? Which ever of these questions applies to you: we are the perfect partner for your lab. And we have compelling arguments why we can make this claim.

We have been actively looking to the future since 1892.
This involves a high level of understanding of the processes and special requirements in laboratories as well as excellent relationships with manufacturers to offer you an almost limitless choice of products. Instead of having to maintain and coordinate many suppliers in your own system, you can trust Th. Geyer to be your partner who offers you true full-service supplies. We have the right building blocks available, which you can assemble to create the best solution for supplying your ideas - from products and ordering processes to services - to meet all or your personalised laboratory requirements.

We won't leave you struggling to cope on your own. In addition to all modern online options, we always have dedicated and competent people at your side to provide you with advice and support you after you make your purchase. You benefit from all this in your daily work when everything you require for your laboratory is reliably and securely available. And you benefit from being able to purchase everything from a single source. That saves you valuable time and transaction costs. Find out how we can shape the future with you on the following pages. We will be delighted when like so many of our long-standing customers you can say: that's right, Th. Geyer understands laboratories.



ALWAYS THERE FOR YOU

OUR CUSTOMER SERVICE

Success is based on trust – and we earn this trust personally every day. We know that customer proximity is one of the most valued aspects of our family business. At Th. Geyer, people work for people.

When you call a customer service centre, you rightly expect to speak to a competent person; not like a call centre where you have to explain all your requests and requirements from scratch every time.

That's why at Th. Geyer you are always advised and supported by permanently assigned contacts from our field sales staff as well as our office staff. For countries where we have no branch office of our own, our export team takes care of support and processing of your enquiries. Every time you contact us you will benefit from being supported and advised by experts who understand lab requirements. Because someone who knows the processes and special requirements in the lab from their own experience simply knows what solutions are right for your needs.

And if there is ever a problem with a delivery or a product, our expert team will take care of returns and complaints. That's what we understand by excellent customer service, which goes far beyond the procurement for your laboratory supplies.
And by the way, if you prefer electronic information and purchasing options, we also have all the facilities available for you. Find out more on the following pages.



"Being personal and on the same page is part of our corporate culture.
Since the company was founded by my great-grandfather Theodor Geyer, each generation of our managing directors has strived to live up to these values. It makes me proud that our employees identify with these values and apply them in their daily work.
Our customers realise and appreciate this."

Lutz-Alexander Geyer
Managing Partner
joined the company in 1980, member of the Executive Board since 1987

SITES FOR LABORATORY SUPPLIES





STRONG PARTNERS FOR YOUR NEEDS

THE CHOICE IS YOURS

Our concept of full-service supply means we offer you the greatest possible variety and choice. Take pipetting, for example, where ergonomics, handling and force application play a special role. So each lab expert has its own personal preferences for brands and models. Our portfolio includes single-channel and multichannel pipettes as well as accessories from all leading manufacturers. This means you always have a choice - for consumables, devices, chemicals and reagents, life science products and laboratory equipment in general.

This also applies to special requirements, for example in analytical laboratories of food or beverage manufacturers or for the strict control of water quality. We know what is in particular demand and required here. That's why we also have industry-specific solutions that make your search easier and save you valuable time.

Whatever you are seeking and no matter how unusual your product requirement, Th. Geyer gives you access to products from over 1,100 manufacturers and brands. Our experts are part of this comprehensive network. They know the market and ensure reliable availability at the best conditions at all times. Scan the QR code and discover a selection of our manufacturers and brands from A to Z.



TH. GEYER BRANDS

OUR PRODUCT MANAGEMENT KNOWS YOUR NEEDS

You are probably familiar with this from your own purchasing experiences, whether it's for food or for electronic goods. More and more proprietary brands are compared with well-known brand products. After trials across several products, many people conclude they can save money but still maintain the same quality. The same is true of laboratories.
Here, with BIOSOLUTE®, CHEMSOLUTE® and LABSOLUTE®, we also offer you very interesting alternatives with price/performance ratios that will impress you.

We already have around 4,500 products available for you in the fields of consumables and chemicals and our portfolio continues to grow all the time. The brands are managed by our product management team – they are experts with many years of experience in laboratories. Some even have a doctorate in natural sciences. They are constantly optimising and expanding the range, visiting manufacturers and keeping an eye on sustainability in the laboratory. We have a real competence centre within Th. Geyer, and you as a customer will certainly benefit from their knowledge and passion .

BIOSOLUTE® A BRAND OF TH.GEYER

CHEMSOLUTE® A BRAND OF TH.GEYER

LABSOLUTE® A BRAND OF TH.GEYER








90
Köttermann
90
Köttermann

OUR TEAM FOR YOUR LAB OF THE FUTURE

PLANNING, INSTALLATION AND SERVICE

Building a new laboratory or modernising an existing lab is a very complex project. There is so much to consider, from selecting suitable furniture, worktops and fume hoods to a range of safety-related issues. Can the lab continue to operate throughout, or are temporary premises required, such as in containers? It's very reassuring to have a competent partner at your side to help with all these issues.

At Th. Geyer, we have our own team whose sole job is to take care of everything from design and planning right through to commissioning and beyond - in 3D, of course, so that you can clearly visualise your laboratory of the future. We discuss your individual requirements together with you, for example your special requirements for the clean room, and plan a customised solution that fits your schedule and your budget. We will produce the perfect, future-oriented laboratory environment for you.

From individual lab chairs through to the operating system for the lab: we work with the best manufacturers who set benchmarks in terms of quality, efficiency and environment. One of those companies is Köttermann. We are proud to be one of their certified premium partners.

The basic material used in Köttermann laboratory elements is steel. Modular laboratory furniture, various materials for table tops as well as fume hoods and exhausts, media systems and special cabinets for hazardous substances all combine to create a customised, safe and resistant laboratory set-up that you can adapt at any time. From planning to installation and handover – our experienced team will be glad to manage all phases of the project – and thanks to Th. Geyer full-service supply, we can provide you with the consumables, equipment, chemicals and everything else you need for everyday laboratory operations.

WE PLAN AND INSTALL YOUR LABORATORY OF THE FUTURE

SERVICE

IS ONE OF OUR MAIN PRIORITIES

We not only supply you with laboratory equipment and laboratory technology. We are always there for you, from delivery or commissioning as well as for

- servicing safety cabinets
- inspection of fume hoods
- pipette calibration to ISO 8655
- cartridge regeneration with on-site express service

QUALITY

GOES WITHOUT SAYING

More than 130 years of experience are already a sign of continuity and reliability. Our DIN EN ISO 9001:2015 certification also serves as proof of the quality of our processes.

It provides us with the perfect parameters to base our actions on. It also serves as a guide for the over 400 employees in the Th. Geyer Group at our German sites and international subsidiaries.



E-PROCUREMENT AND CLASSIC ORDERING

EVERY OPTION IS OPEN TO YOU

We will be happy to support you in simplifying the procurement processes in your company. Here we will be entirely guided by your preferences. Would you like to order directly from your personal field sales contact or by telephone from our Customer Service? No problem. And if you are looking for modern e-procurement solutions, our IT Business Solutions team will be happy to assist you. Because we simply want to help you purchase your lab supplies at lower prices.



PUNCHOUT CATALOG

Our PunchOut catalog allows direct connection to any ERP or catalog system via Open Catalog Interface (OCI) or Commercial Extensible Markup Language (cXML). Up-to-date product data are transferred to your system via a PunchOut connection. Your procurement process then continues within your internal system. When you finally release the order it can be transferred to us via EDI.

The benefits to you

- You have access to the latest data at any time
- Your personalised prices are displayed – your discount is already included
- You can define specific approval workflows
- You or your end users only access the articles defined in the framework agreement and order in their familiar working environment
- The assortment can be dynamically and quickly tailored to your needs

ELECTRONIC CATALOGS

We work with catalog exchange formats such as BMECat, Excel and CIF or classification standards such as UNSPSC as well as other specific formats.

The benefits to you

- You and your end users can order directly within their familiar working environment
- Your individual internal approval procedures remain in place

OPEN FOR YOU 24 HOURS A DAY

THE TH. GEYER WEB SHOP

As a registered customer, you can use our multi-lingual web shop to access the latest version of the entire portfolio containing the products of all brands, and of course including BIOSOLUTE®, CHEMSOLUTE® and LABSOLUTE® – easily and conveniently thanks to the following functions:



TARGETED SEARCH

- Simple and expanded search options by keyword, product or CAS number
- Filters for targeted selection by manufacturer, catalog groups or packaging sizes

SIMPLE ORDERING PROCESS

- Guides the user conveniently and quickly through the product and price information and on to placing an order

SUPPORT AND SERVICE

- Option to connect the web shop to your internal enterprise resource system via OCI interface
- Personal customer mailbox with user tips and exclusive offers
- Support from our IT Business Solutions Team

"When my grandfather Herbert Geyer was Managing Director, he was very sceptical about introducing technology which at that time was the name given to Electronic Data Processing. Today, he would be delighted with the possibilities we have installed internally and externally to meet the full-service supply of our customers' laboratory needs. To ensure that all this runs safely and smoothly, we have three teams of IT experts for systems, software and business solutions working together in the digitalisation section of our Organisation Unit. This ensures we are in top shape for the future in this sector."

Oliver-Alexander Geyer
Managing Partner,
joined Th. Geyer in 2007 and has been Managing Director since 2019





IT'S ABOUT MORE THAN JUST DELIVERY OF WHAT YOU ORDERED

PURCHASING AND LOGISTICS IN PERFECT HARMONY

Perfect processes between our experts for purchasing, our manufacturer network and our logistics professionals ensure high availability and fast delivery of what you ordered. Whether the delivery is from our own warehouse for laboratory chemicals in Renningen near Stuttgart - one of the largest in Europe - from our new hazardous goods warehouse in Höxter-Stahle, from the adjacent logistics centre for consumables and equipment or via the logistics site of the Lab Logistics Group LLG in Meckenheim – our professionals do everything they can to ensure you are reliably supplied day after day.

Thanks to our forward-looking purchasing and storage strategy, we can often offer you alternative products, especially when there might be uncertainties about availability on the global market. This ensures the continuity of your processes and minimises risks if, for example, a particular manufacturer encounters delivery problems.

And our services go far beyond this. We support your purchasing with additional individual services for a cost-optimised, safe and transparent full supply of your laboratory.

Find out about global sourcing, batch reservations, standing and call-off orders or Customised Solutions, filling of chemicals in micro-containers through to the production of chemicals to meet your requirement specifications.

And by the way, you can optimise costs here too. Thanks to our logistics services, many of our customers have already been able to decommission their own hazardous materials warehouses and rely entirely on reliable supplies from Th. Geyer.



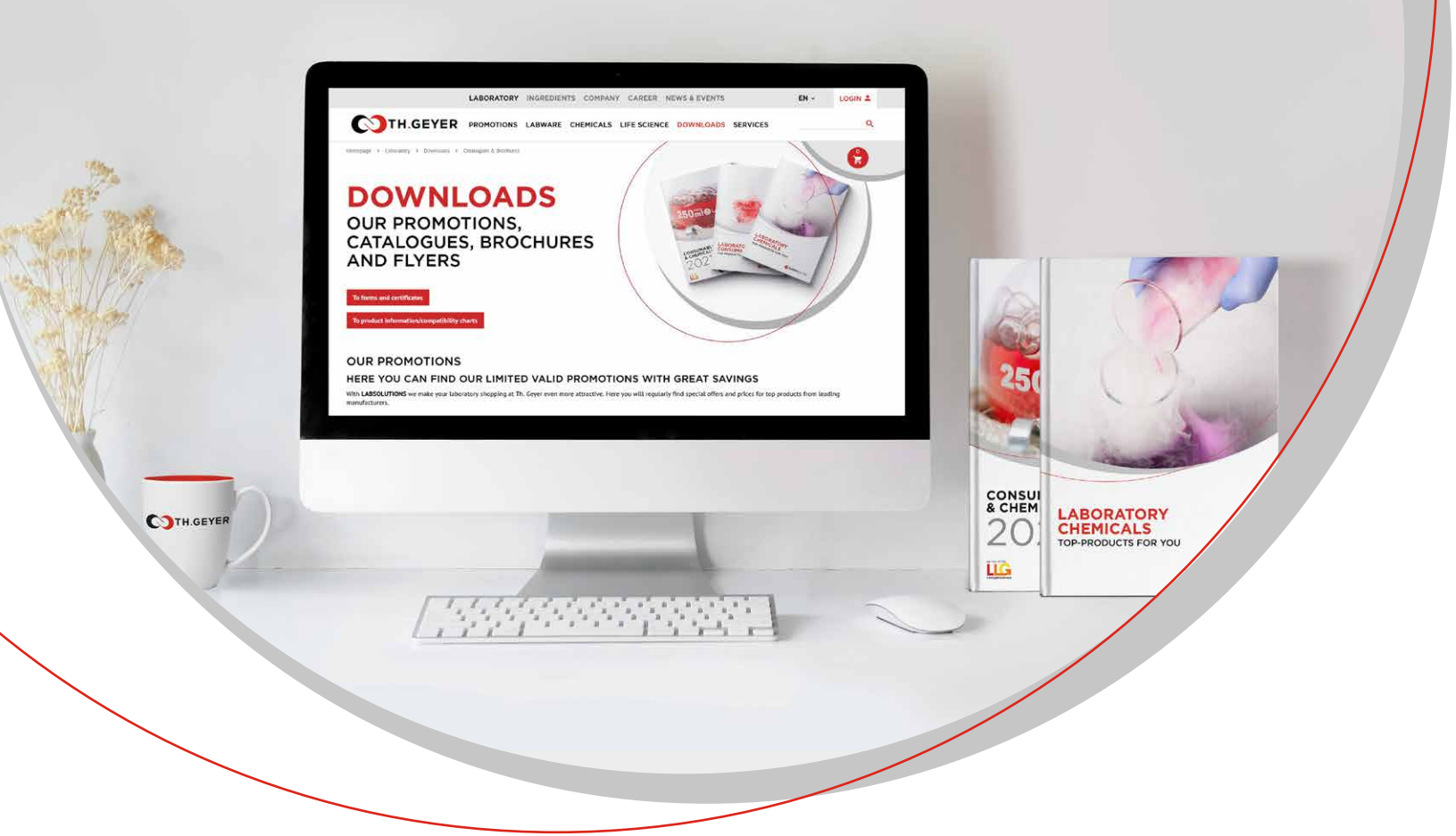
FACTS & FIGURES

12,500 m² warehouse area

4,500 shelf storage bins

8,200 pallet bays

2,100 packages shipped daily



INFORMATION IN PRINTED FORM, OR DO YOU PREFER DIGITAL?

YOU CAN HAVE BOTH

We know from experience that diversity is important to our customers. This applies not only to the product and brand portfolio but also to the purchase order options. And it's the same when it comes to providing information. That's why we offer the perfect combination of printed copy and online media: from our brand catalog, which is very popular as a reference work in laboratories, to our website **www.thgeyer.com**, from our promotional brochures LABSOLUTIONS through to the online Life Science Special, from brochures for application areas or industries to our e-news. It's up to you to decide which mix best fits your particular information and procurement processes.

Of course, we are often asked whether a printed catalog is still relevant in this day and age. We say yes, because we have specifically adapted the print run to demand and tailored it accordingly. Yes, because our large proprietary brand catalog is printed using carbon-neutral processes. Yes, because we know that many of our customers appreciate the freedom to page through a printed copy, so print will never lose its relevance. You can find out more about sustainability in this brochure, whether you are holding a hard copy in your hands at this moment or you are browsing through an online document on our website.

All publications are listed in the download section at **www.thgeyer.com** as practical flip catalog and many of them have a direct link from the article number to the product in the web shop.

IN-DEPTH PRACTICAL KNOWLEDGE

LIVE OR ON-SCREEN

For us, the provision of full-service supplies goes far beyond the delivery of your laboratory requirements. Your complex tasks in the laboratory require enormous knowledge.
We support this for example with our in-house laboratory trade exhibitions, LABSOLUTIONS live, organised by our marketing team. The suffix “live” indicates the provision for personal discussions at a regional exhibition where everything is within easy reach. This is where the exhibitors take time to meet you, present new products and answer questions about the optimal use of products. At the same time, at every LABSOLUTIONS live, you have the opportunity to attend expert lectures given by experienced speakers with valuable practical knowledge about your work. At these exhibitions you are our guest: the exhibition, lecture programme, food and beverages as well as parking are free of charge.

Our webinar series is another way for you to gain even more practical knowledge at first hand. These range from techniques for proper pipetting though to maintenance of healthy air in the laboratory and development of a sustainability concept for your laboratory: the topics are wide-ranging, and each webinar offers you valuable tips in just 45 to 60 minutes. They will benefit you in your daily work as well as in the organisation of your laboratory.
Like the trade exhibitions, this is a service provided by Th. Geyer for our customers. There is of course no charge for attending a webinar and you will even receive a certificate as proof of further training.

TRADE EXHIBITIONS & WEBINARS





A COMPANY THAT IS ANYTHING BUT ANONYMOUS

CAREER OPPORTUNITIES IN THE FAMILY BUSINESS

This brochure contains information about our experts in field sales and Customer Service, product management, IT, purchasing and logistics. Every department is staffed with competent people who understand what laboratories are all about and who work contentiously every day on solutions for supplying your ideas. Only by such passion and motivation sustained in the long term can a company such as ours enjoy success for more than over 130 years.

We therefore strive constantly to ensure that all employees feel at home here and receive an attractive overall package of interesting tasks, career prospects and benefits.

From company health management, subsidised pension schemes, meal subsidies through to work-life balance which we support through flexible working hours and mobile working. This also leaves time to visit the gym or go on a bike ride. By the way, we promote both by offering discount rates and bike leasing.

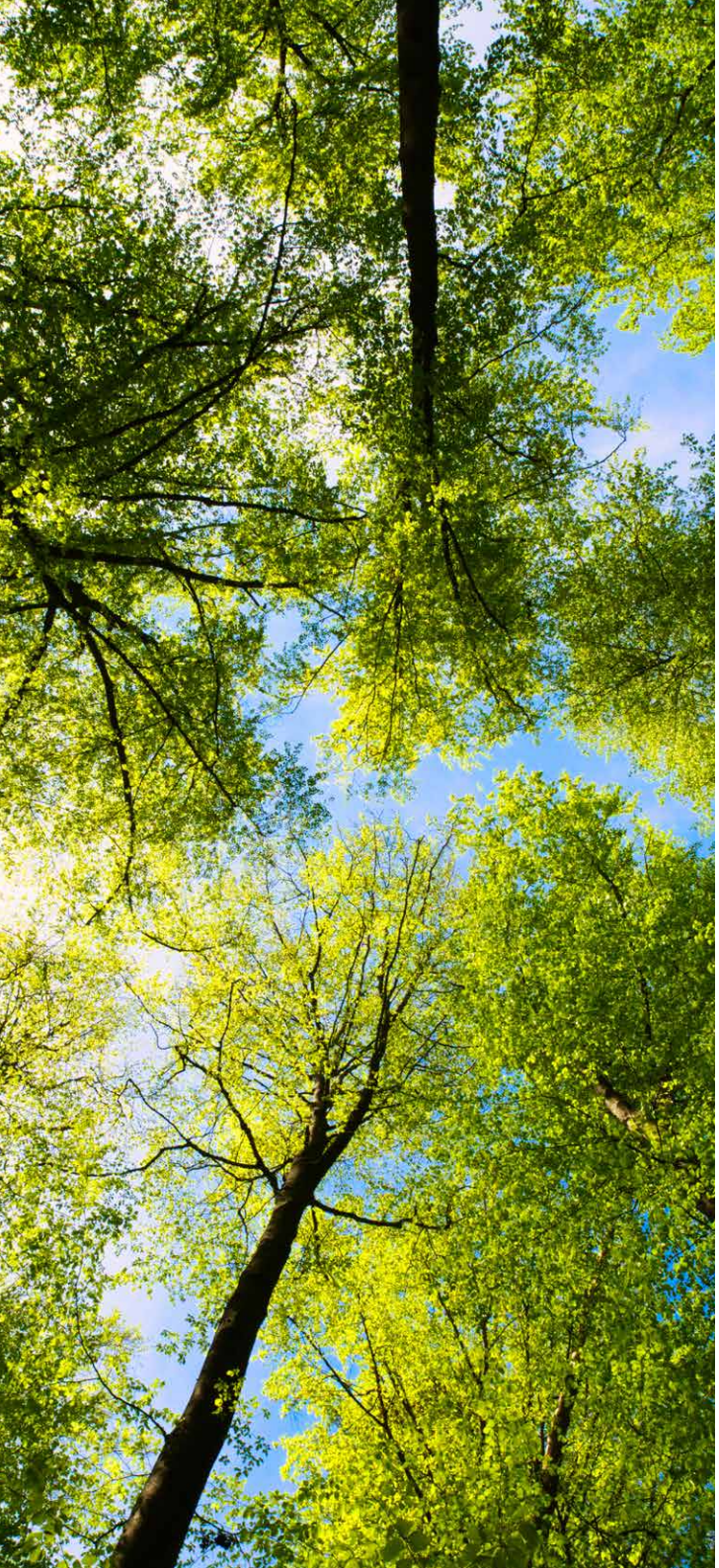
If we have spiked your interest: we offer a wide range of career opportunities in the areas mentioned above as well as in export, financial accounting, marketing, quality management, compliance and, of course, HR.

LEARNING FOR THE FUTURE

We look forward to meeting motivated candidates to strengthen our teams as we head towards the future. Our experienced team of HR experts will be glad to inform you about Th. Geyer as an employer and as a training company, because we also train skilled workers ourselves and offer young people attractive training opportunities, for example in wholesale and export sales management, as IT professionals or as warehouse logistics specialists.

And since learning is a continuous process, we have the new Th. Geyer Academy to help us master the challenges of the future. The Academy offers employees the opportunity to expand their qualifications in specific subjects depending on their needs - because knowledge and experience make a successful mix that must be maintained and nurtured. In turn, our customers reap the benefit of this.





ACTING SUSTAINABLY

WE TAKE RESPONSIBILITY FOR THE FUTURE

For five generations, our business relationships have become increasingly global. At the same time, Th. Geyer is a medium-sized, family-owned company. In this particular environment, we review every day how we can improve our social, economic and ecological practices. Our quality management system is certified to DIN EN ISO 9001:2015. Since 2010, the Th. Geyer Code of Conduct has defined our corporate standards for a social and ecological environment. We ensure that these binding principles and guidelines are implemented by our employees, suppliers and business partners.

In addition, we harmonise our holistic goals, principles, methodologies and tools by a sustainability management system and submit a regular sustainability report. We comply with the Supply Chain Due Diligence Act and our social, environmental and economic activities are audited by EcoVadis, the world's largest and most reliable provider of sustainability assessments.

Here are some examples of our commitment:

Social: Promote work-life balance, prevent and raise awareness for the personal health of our employees and safeguard long-term jobs. Provide support for regional projects through to research projects in Africa.

Ecological: Expand environmentally conscious mobility, promote carbon-neutral transport of goods shipments, increase the proportion of energy from renewable sources, reduce packaging waste and paper consumption; the new website requires less data volume, loading time and power.

Economic: Our CHEMSOLUTE® brand offers "green" alternatives to commonly used solvents that support the principle of Green Chemistry.

In our web shop we flag sustainable products with a special eco-label.



"For over 130 years, we have been making our contribution to the future by supporting our laboratory customers. As the youngest representative of the Geyer family in the company, I, like my brother Oliver-Alexander, hope we will all make a concerted effort to think and act even more sustainably. We're already on the right track. It is well worthwhile continuing along this path."

Jonathan Geyer
joined Th. Geyer in 2021, and became a management trainee in 2022

OUR VALUES, MISSION AND VISION

SUCCESS IS A JOINT EFFORT

In 2023, a very special piece of art was created at a sales conference. The sales team worked in groups to implement parts of an image motif that we had used internally to visualise our path to the future. Just as the company's success is the result of many elements that fit together, the individual parts from the art project produced an impressive image that has been given a prestigious place at the company headquarters in Renningen.

This extraordinary gift to the management shows how authentically we live our values at Th. Geyer - both internally and externally:

FAMILY:	We are Th. Geyer
PERSONAL:	We work with and for people
CUSTOMER-ORIENTED:	We partner our customers
SOLUTION-ORIENTED:	We have the solution for every idea
SOCIAL AND SUSTAINABLE:	We take responsibility
PROFITABLE:	We act for mutual success

This understanding of values is how we all fulfil our mission, which incidentally gives this brochure its title: We understand laboratories. Everything we have shown you about our company on the pages above is part of this mission. Because we are experts in what we do for our customers. This makes us a reliable partner, providing guidance in a complex market and providing assistance in the search for and selection of suitable products. The broadest portfolio, the most secure logistics, the best personalised advice and the most effective processes for lab purchases – these are the components of our mission on the road to our vision:
we are the preferred contact for customised and complete laboratory requirements – in Germany and across Europe.

"The continuous growth of Th. Geyer over many decades has been based on the right strategies and the right team, and not least on the trust of our customers. We have to earn this trust anew every day. That's why we need to make decisions today for tomorrow and the day after tomorrow to stay on course. Together with me, there are more than 400 competent and motivated people on board the Th. Geyer Group. In the Laboratory business unit, 270 of us ensure that we, as a full-service supplier, will be the best people to shape the future of our laboratory customers. And we are all looking forward to your trust."

Oliver-Alexander Geyer



WE ALSO USE INNOVATIVE RAW MATERIALS

INGREDIENTS: OUR SECOND BUSINESS UNIT

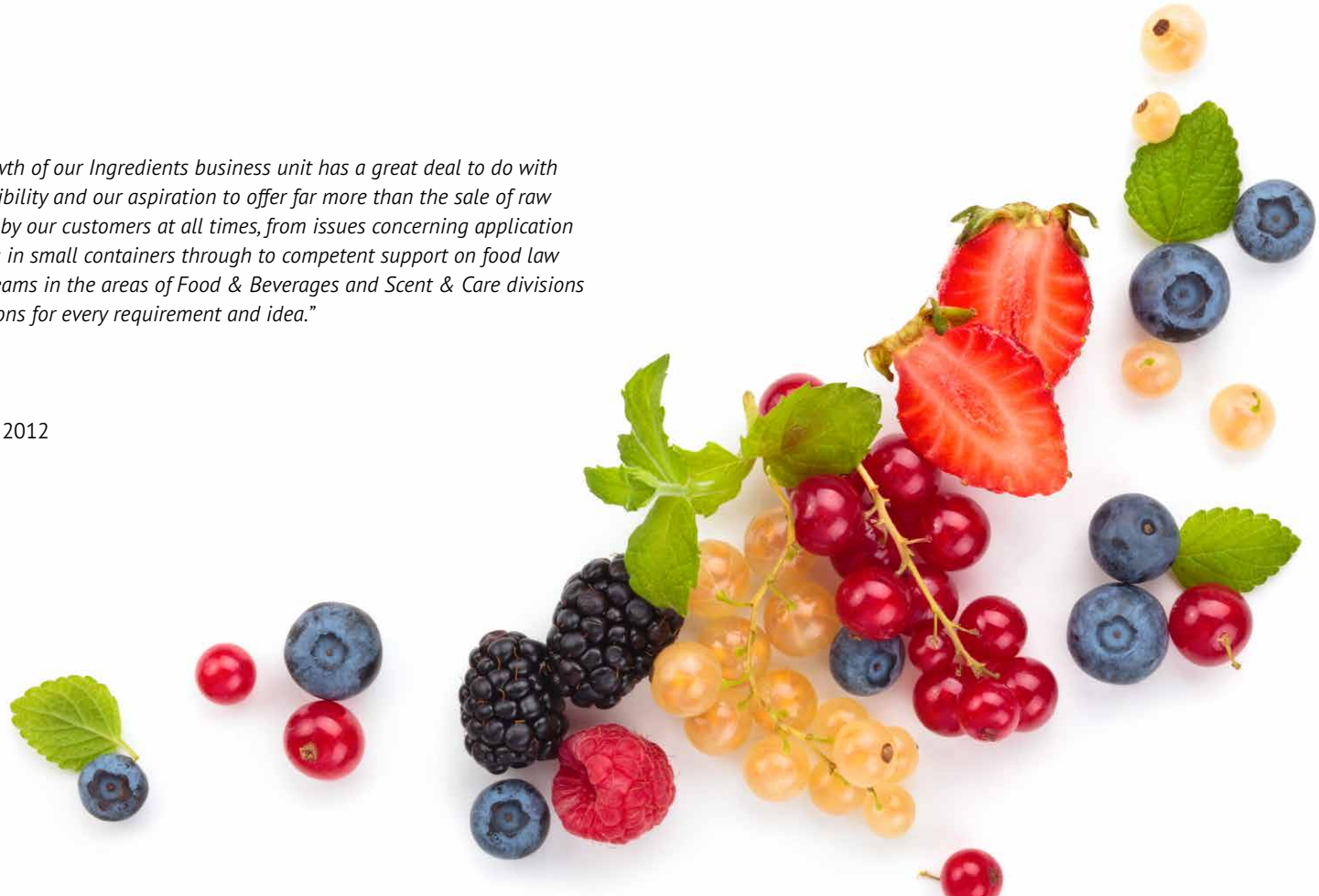
Full-service supply is an essential success factor in the laboratory sector. In the sector of ingredients, our claim also goes far beyond the simple distribution of raw materials and ingredients. And this is exactly what our customers in the food, beverage and cosmetics sectors rely on. It's why we have set up a second strong pillar in the Th. Geyer Group in the form of Th. Geyer Ingredients GmbH & Co. KG.

The business unit is distinguished by a high level of innovation, high-quality products from selected partners and global players, as well as our proprietary brands FOODSOLUTE®, FEMTORP®, FLORAL and GASODOR®.



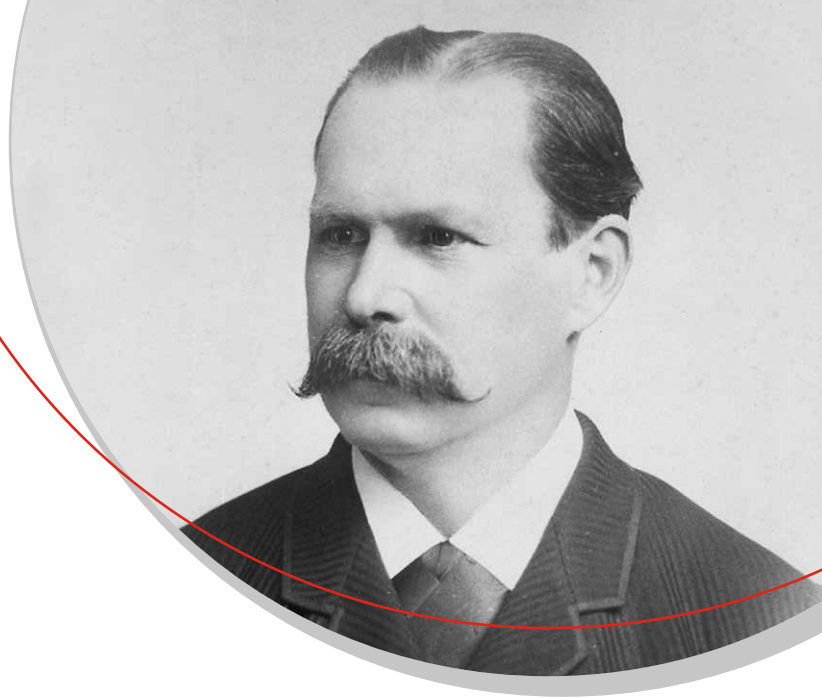
"The successful growth of our Ingredients business unit has a great deal to do with our exceptional flexibility and our aspiration to offer far more than the sale of raw materials. We stand by our customers at all times, from issues concerning application technology or filling in small containers through to competent support on food law issues. The expert teams in the areas of Food & Beverages and Scent & Care divisions find the right solutions for every requirement and idea."

Ralf Streicher
Managing Partner,
joined Th. Geyer in 2012



LOOKING TO THE FUTURE SINCE 1892

MILESTONES IN OUR HISTORY



1892 Theodor Geyer founded a business for chemicals in Stuttgart

1950 Managing Director Herbert Geyer specialised in laboratory chemicals and pharmaceutical raw materials

1972 The new business sector for flavours and fragrances started in cooperation with Haarmann & Reimer GmbH (now Symrise AG)

1980 Lutz-Alexander Geyer and Thomas Roth joined the company, becoming Managing Directors in 1987

1992 Transfer of the headquarters from Stuttgart to Renningen, construction of new laboratory chemicals warehouse

2003 After acquisitions nationwide, full-service supply in the laboratory area

2007 Market launch of CHEMSOLUTE®

2008 Expansion into Scandinavia. Th. Geyer Danmark ApS founded

2009 Th. Geyer Ingredients moved to new sales and logistics building in Höxter

2010 Expansion of Life Science sector. Partnership with GE Healthcare, among others

2011 Market launch of LABSOLUTE®

2012 Further expansion into Scandinavia. Th. Geyer Sverige AB founded

2014 Move to a second office building in Renningen. Building extension in Höxter

2016 New enterprise resource system and upgrade of web shop. Warehouse extension in Renningen

2017 Anniversary year: 125 years of Th. Geyer. Celebrations with all employees and customer events

2018 Expansion into Poland: Th. Geyer Polska z o.o. founded

2019 Oliver-Alexander Geyer became Managing Director. Opening of the new laboratory logistics centre in Höxter

2022 Anniversary year: 130 years of Th. Geyer. Ground-breaking ceremony for the new hazardous goods warehouse in Höxter. Expansion into Switzerland: Th. Geyer Swiss AG founded

2023 BIOSOLUTE® brand launch

JOIN US ON THE PATH TO THE FUTURE

WE ARE YOUR STRONG PARTNER

Simply scan to watch image video



Simply scan to watch the balloon while driving




TH.GEYER
LÖSUNGEN FÜR IHRE IDEEN

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CO_2 compensated
klima-druck.de
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VDM+





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TH.GEYER
SUPPLYING YOUR IDEAS

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