

# YOUR PARTNER FOR INGREDIENTS

FOR THE FOOD & BEVERAGES AND SCENT & CARE INDUSTRIES



# "DEDICATED AND QUALIFIED SUPPORT THROUGH YOUR PERSONAL CONTACT PERSON."

The attractive portfolio of Th. Geyer Ingredients is characterized by innovation as well as high quality products of selected partners combined with the flexibility of a medium-sized, owner-managed enterprise.

We go into detail with your individual requirements efficiently and provide you with tailor-made solutions regarding productand concept development.

With attractive services like filling into small casks and the qualified consulting about food law, we are a partner with qualifications beyond the distribution of ingredients only.

Feel free to contact us - our highly dedicated and customerfocused team looks forward to working with you!

CAR

Ralf Streicher Managing Partner









1892

1972

2009

2014

2017

Foundation of the company as a chemicals retailer in Stuttgart The head office of our global operation is located in Renningen now.

Start of cooperation with Haarmann & Reimer GmbH, today: Symrise AG Sales and Marketing of flavours, fragrances and aroma chemicals.

Acquisition of new premises for Th. Geyer Ingredients in Höxter Stronger focus on expansion of the distribution network in Europe with 19 partners in 33 countries.

#### Doubling of warehouse and re-filling capacities

Expansion of the product portfolio with complementary ingredients from selected suppliers for the Food & Beverages and Scent & Care sectors.

#### Jubilee of Th. Geyer

Th. Geyer looks back on a company history of 125 years.

### **Expansion of capacities**

New Building for more offices and application labs. Change over to environmentally friendly sources of energy.

#### Annexe to existing warehouse capacities and acquisition of new brands

Extension for more storage of dangerous materials and new possibilities of filling. Takeover of trademark rights for Femtorp<sup>®</sup> desserts and Gasodor<sup>®</sup> S-Free.

## Acquisition of the companies Bressmer & Francke and MYAC

Extension of the portfolio for extrudates, vegetable oils, fat powders, and flours as well as spice blends.

# FOOD& BEVERAGES

The division Food & Beverages includes everything that has to do with modern nutrition. In its sections Savoury, Sweet, Beverages, Consumer Health, Sports Nutrition, and Tobacco our ingredients offer you incredible flavour experiences and intense enjoyment, without sacrificing sustainability, health or natural ingredients in any way.

Concept development, idea generation for new products and our know-how of applications make us a partner whose service goes way beyond just distributing ingredients.

# OUR ATTRACTIVE RANGE OF PRODUCTS COMPRISES:

- Flavours (natural, nature-identical, dry, liquid, encapsulated)
- Extracts, distillates
- Vegetable oils and fat powders
- Caramel specialities
- Smoke flavourings

- Tobacco flavourings
- Extrudates and flours
- Spice blends
- Malt extracts
- Compounds, emulsions, syrups
- Fruit powders, fruit juice concentrates
- Sweetener solutions / combinations
- Colourants, colouring foods
- Wheat germs, wheat germ oils
- And more ingredients for food and beverages





The business unit savoury provides you with meat, fish, dairy, and vegetable flavours as well as herbal and spice blends for the application in many products. We consider trends like "clean label" or salt and fat reduction.

### **SWEET**

Sweets mean indulgence – for years and for every generation. Issues like health, naturalness and a balanced nutrition are getting more and more important. We provide you with tasty (flavour) functional solutions and functional ingredients.

### **BEVERAGES**

The business unit beverages offers a wide range of exclusive flavours and compounds of best quality. We deliver single flavour components, extracts and distillates as well as solutions like emulsions and compounds. With the help of these modules you can cope with any challenges you might face in your production processes while keeping a maximum of flexibility.

### **CONSUMER HEALTH**

Our business unit consumer health provides you with ideas and solutions for dietary supplements and pharmaceutical preparations, following the latest trends and consumer needs in terms of healthy and balanced nutrition. Of course, we also ensure excellent flavours, so that your products become consumers' preferred ones.

### **SPORTS NUTRITION**

Our business unit sports nutrition provides you with state-ofthe-art solutions for the development of new products. The intensive taste of some raw materials can be covered perfectly with the help of our masking flavours. From common protein shakes, BCAA to protein puddings and pancakes – with our flavours and high in protein flours of best quality you can create high-class products.

### **TOBACCO**

The business unit tobacco fulfils all needs and offers a wide range of innovative high-quality flavours. The portfolio of different flavours guarantees an unforgettable experience of smoking.



# SCENT &CARE

With the Scent & Care division, we are keen to live up to our customers' demands for creativity, impact and sustainability.

The three Business Units Cosmetic Ingredients, Fragrances and Aroma Molecules follow the global trend for beauty and wellbeing and provide you with effective and emotional products as well as odour and flavouring agents and creative perfume compositions for different application.

# THE ATTRACTIVE PORTFOLIO INCLUDES:

- Fragrances
- Odour and flavouring agents
- Laminar cream bases

- Cooling substances
- Cosmetic ingredients
- Plant extracts

- Emulsifiers, emollients
- UV-filter
- Colourants

## **COSMETIC INGREDIENTS**

Beauty and care – from tip to toe, for head and skin the business unit cosmetic ingredients offers active ingredients and many components for creams, lotions and shampoos which satisfy with their texture and the way they feel on the skin. Our numerous plant extracts from all over the world give your cosmetic products an additional, emotional and natural character. With our UV-filters custom-tailored sunscreens are feasible.

#### **FRAGRANCES**

Our business unit fragrances not only provides caring impacts in creams and lotions, but also trendy scents in perfumes. Detergents and cleansers receive their individual notes in our laboratory and give cleanliness a hint of freshness. Create a refreshing sea breeze in your living room with our compositions for air fresheners.

#### **AROMA MOLECULES**

Besides the freshness of menthol, the business unit aroma molecules offers a multitude of scent and flavouring substances for subtle creations. Natural components are available as well as synthetical and sustainable raw materials from renewable sources. Our products can be found in various recipes for cosmetics, pharmaceuticals and food. Even in technical applications and processes our components are used.



# **OUR SERVICE**

# **APPLICATION**

In six different application laboratories, our technologists are working on product solutions for the sweet, bakery, dairy, savoury, beverage or cosmetic industries.

- Selection of suitable products from our portfolio of raw materials
- Custom product development and formulation of recipes
- Stability testing of flavours, scents or colours in final products
- Production of ready-to-eat and -drink samples
- Process technological support
- Organoleptic-workshops for customers
- Training courses and further education

# LOGISTICS

- Flexibility in terms of packaging sizes / filling in small casks
- Shipping of samples and accompanying documents within 24 hours
- Delivery and storage of dangerous goods
- Arranging export-orders
- Custom stock holding

# MARKETING

- Proactive presentation of concepts and trends
- Premium Flavour Selection (PFS) an exclusive selection of flavours that can be used in many applications, offered even in small amounts
- Organising customer symposia

# REGULATORY

- Bio and fairtrade certified
- ISO certification
- IFS (international food standard) certification
- Kosher and halal certified
- Custom and supplier-specific documentations
- Support regarding food law and food safety

# **TH. GEYER SERVICES**

We define ourselves as a full service supplier:

According to customer requirements we blend different ingredients. Our various possibilities of blending include for example a 200 kg powder blender and a liquid blender for 300 to 1,000 litres capacity which can be combined modularly. So we are able to offer several manufacturing processes for powder and liquid products – even for smallest batches. Our blended products comprise basic and specialty

chemicals, cosmetic ingredients and premixes for food or beverages.

As an experienced logistics service provider, we are familiar with the processes and regulations that are necessary for smooth handling at ports and airports. For this our warehousing offers a wide range of services.

## Your advantages with Th. Geyer Ingredients

- Purchasing and storage of raw materials
- Flexible and individual ways of blending and filling
- Packing of powdered and fragmented products into big bags, sacks, pouches, bag-in-box or cans as subcontracting or complete solution
- Procurement of suitable packaging
- Quality control and sampling
- Logistic service





# **OUR BRANDS**



FEMTORP® represents a diverse range of premium quality desserts. Our unique products are available in a huge variety of flavours and are made from the best ingredients only – all varieties are halal suitable. FEMTORP® stands for convenience and quality.

#### Quality

- Fantastic texture and creaminess
- Gluten-free
- Halal suitable

#### Convenience

- Quick and easy preparation
- Only water needs to be added
- Can be kept in the fridge for up to 6 days
- Particularly suitable for catering

# FOODSOLUTE®

**FOODSOLUTE®**, our brand for food and beverage commodities, combines the advantages of high-quality products at competitive prices with best ingredients.

With **FOODSOLUTE®** we present our assortment of speciality flours and oils. Our application team has been testing these products intensively and they proved their taste and functionality.

Natural colours, colouring foods and fruit powders complete the range of **FOODSOLUTE®**. As your partner we want to cover almost every aspect and serve you with our knowledge in various ways.

#### **Cost effectiveness**

- Milk powder already included
- Low input for great outcome

#### Individuality

• Customize according to your own taste



If there is a leak in the gas supply system, timely warning is crucial for the identification of leaking gas by consumers.

For that reason we set great store by a distinctive odour with a noticeable warning character while developing **Gasodor® S-Free**. That is why **Gasodor® S-Free** differs from all other familiar everyday odours – in order to avoid a mix up and ensure an immediate recognition of the smell as an alarm signal.

Talking about environmental and climate protection on the one hand, and consumers' perception of odours when there is a leak on the other: sustainable gas provider **Gasodor® S-Free** is the ideal odorant. Furthermore **Gasodor® S-Free** provides a high operational effectiveness as well as great cost efficiency.

#### Advantages

- Environment friendly as it is sulphur-free
- Low costs of odorising because of high solubility and good distribution to the odorant-stations
- Consumer protection with certified security



# **OUR SUPPLIERS**



Symrise is a global supplier of fragrances, flavourings, cosmetic active ingredients and raw materials, as well as functional ingredients. Its clients include manufacturers of perfumes, cosmetics, food and beverages, the pharmaceutical industry and producers of nutritional supplements.

Symrise and Th. Geyer Ingredients set a high value on sustainability and a close collaboration. The trustful cooperation on a personal basis in line with necessary expertise and know-how are major factors of success.



Nigay, based in France, is an innovative manufacturer of caramel products. The company offers a wide range of high-quality and exclusive caramel products, for example flavoured caramels, caramel colours and a growing portfolio of caramel fillings and caramel flakes. Main fields of application of the 450+ products are confectioneries, pastries, desserts, ice creams, sauces, and (non-)alcoholic beverages.



The Fuchs Group is the largest German spice manufacturer. Founded in 1952, the Fuchs Group today offers the food trade and food industry an extensive range of products.

With spices, herbs, blends and technological compounds, they address all areas of the food industry.

# **OUR ACQUISITIONS**





MYAC GmbH, based in Rietberg, is an experienced provider of functional spice blends for the cold cuts and meat industry and part of Th. Geyer Ingredients since 2020. With this acquisition we have entered the production of premium spice blends and are able to fill small quantities of dry products into tubular bags.

Flexible production quantities and velocity are most important to our customers. The high quality standard of MYAC is **IFScertified (International Food Standard)**. Various new ingredients and food products have been added to the portfolio of Th. Geyer Ingredients due to the acquisition of Bressmer & Francke (GmbH & Co.) KG.

The company, located in Norderstedt, is an international supplier of extrudates, vegetable oils, protein flours, fats and fat powders. In addition it is IFS-certified (International Food Standard) "on higher level".





# OUR QUALITY

## LONGTIME EXPERTISE AND CERTIFIED QUALITY

The expertise of Th. Geyer Ingredients results from over 125 years of trading experience combined with almost 50 years working in the flavour and fragrance industry.

Our attractive portfolio leaves nothing to be desired and offers a wide range of innovative products of best quality. Furthermore, we are ISO, RSPO, organic and Fairtrade-certified and look after sustainability regarding our suppliers. We provide the successful products of the Global Players – fast, flexible and of course in small batches. With us as your partner you can benefit from the global market leader's know-how, even as a small or medium-sized company.



The high quality standards of the companies MYAC and Bressmer & Francke (GmbH & Co.) KG are **IFS certifies (International Food Standard)**.



# **OUR PROMISE**

Our excellent customer service stands out for the intensive support and committed personal consultation. In our facility in Höxter there are more than 100 employees happy to help you with your requests and orders.

## OUR PROMISE

We provide you with individual service for all of your requests

- Choice of the right ingredient
- Indication of dosage
- Delivery of samples

# OUR RECIPE FOR SUCCESS

Whether in marketing, sales, product development, logistics or food law – we take care that our qualified employees continuously improve their skills to make sure you are satisfied.

Service orientation – even for purchasing and procurement! No matter what your preferred way of ordering is – we are supplying your ideas. Both relationships and local presence are of paramount importance to us at Th. Geyer. That is why you have dedicated contacts within our sales team and customer services.

Besides our own sales staff we have local distribution partners to complete the distribution network. They take care of qualified and personal support, international and local, and help you with individual questions or applications.

So we can go along with the current trends and characteristics on the international market and satisfy your requirements in a professional and reliable way.

"A good working atmosphere, a perspective for the personal advancement and interesting, international tasks are significant criteria to employees when choosing their employer.

Here at Th. Geyer Ingredients we value that. Only those who can allure committed employees, encourage them continuously and thus bind them to your company in the long term can generate sustainably acting employees – and therefore **customer satisfaction**."

Amethe Bole Gaug

Annette Bohmhauer Head of Branch Office







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